

Do you want to make a difference in people's lives while building a successful business?



Approximately 20 million Canadians are inadequately covered or without individual insurance protection and are looking for professional advice to guide them today.

We believe that every Canadian family deserves to have their financial future protected. Capable and caring insurance-focused financial advisors are the best resource to provide the advice and products they need.

With the right tools, along with the training and support you will get from Convergis, you can make a difference in the lives of Canadians while building a successful business for yourself, not by yourself.

Convergis is a unique business development program designed for people who would like to build their career in the financial industry as an independent insurance advisor. Convergis is powered by *ivari*.

#### **As a Convergis Advisor you will enjoy many benefits, including:**

- Building a career you'll love
- Being a part of something important and meaningful
- Flexible hours while achieving your goals
- Business coaching
- Help in establishing a solid client base
- Control over your income potential – get paid and rewarded for your efforts
- Production-based performance
- Growing to your full potential
- People in the program have seen significant business growth, year over year

#### **How will this be achieved?**

- Personalized business coaching
- Access to a proven appointment generation program to connect you with people who are looking for insurance
- Cutting edge education, sales training and development using an e-learning platform and personal one-on-one coaching
- Customized marketing material including a personalized website and social media support
- Idea sharing with a community of like-minded advisors
- Competitive compensation

#### **What does it take to be successful?**

- Achievement and goal-oriented
- Willing to build and commit to a business plan
- Able to develop long-term relationships
- Able to work independently and as part of a team
- Persuasive, able to motivate others to action
- Ability to listen, understand and give advice
- Open to learning new things
- Have strong character and integrity
- LLQP and other industry courses are an asset

# Let's talk about ivari...

At *ivari*, we're committed to using the power of communication to help take the fear out of purchasing insurance for your clients and replace it with confidence. We offer you the tools you need to start the conversation with your clients and help them make the best decision for their needs.

## **ivari offers you and your clients:**

- Financial stability and solid industry ratings
- Choice, value, adaptability and flexibility in our product selection
- A dedicated team - available to answer any product or policy questions



For more information about a career with  
Convergis, please visit [convergis.ivari.ca](https://convergis.ivari.ca)

